

A GIFT OF LIGHT, HOPE AND SURGERY TO PERU

SUMMER 2019 I ISSUE 28

INSIDE THIS ISSUE:

- A Vision Refresh
- A Partnership Forged
- Meet Tim Lindquist
- New Vision New Site
- Praises and Prayers
- 2019 SATC Mission Vitals

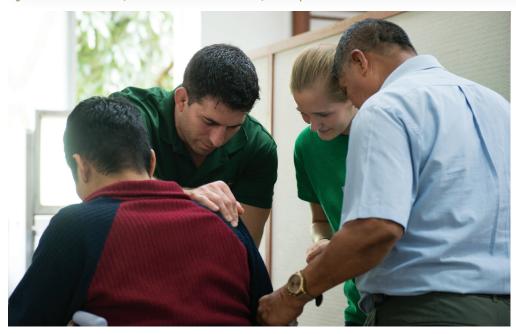
defined, going forward, by our educational and developmental emphases as we seek to expand the breadth of orthopaedic services into the world of orthotics & prosthetics, as well as rehabilitation.

-Peter A. Cole, MD



A VISION REFRESH

by Peter A. Cole, M.D. - PRESIDENT, Scalpel At The Cross



am amazed to reflect in quiet moments, about what has happened in the first fifteen years with Scalpel At The Cross. Just after we broke ground in 2004 on our jungle lodge, aka Jungle Bunks, our pioneers forged a Vision Statement.

The Vision declared that we would seek to build and maintain a campus to serve the purpose of caring for the orthopaedic needs of Pucallpan Peruvians, the indigenous Amazon people, and the missionaries who serve them. We would seek to staff our mission with full-time Peruvian and part-time North American healthcare professionals. Our infant charity

was born on dreams and a prayer, nursed by a band of blind halfwits with nary a clue. There is no other explanation but that God orchestrated a million miracles to give us what we have today. It's incredibly crazy and absurdly wonderful!

By 2015 we had accomplished and blown past all our goals. What is truly remarkable to me is to realize this outcome in the context of no roadmap, no track record, no smash-donors, indeed, no clue as to what we were doing. We did know why we were doing it, however, and that was the pursuit of our charter Mission Statement: To be a lighthouse for Christ through a medical ministry in the Peruvian Amazon.

Continues on page 2

Continued from Cover

A VISION REFRESH



Furthermore, we have come to learn that tracking patient outcomes actually improves outcomes, and it is particularly paramount to know our surgical results when exporting surgery and patient care to the developing world.

At this 15-year juncture, our leaders took a six-month pause to work and and rework a fresh new Vision Statement, which will help chart our next 5-10 years. We discussed what we now realize to be of vital importance, beyond serving all God's beautiful people in the Amazon with orthopaedic surgical care, aided in its delivery by Peruvians and Americans.

Beyond this core activity to these beloved people with our compatriots, we wish to be defined, going forward, by our educational and developmental emphases as we seek to expand the breadth of orthopaedic services into the world of orthotics & prosthetics, as well as rehabilitation. We will begin making strategic decisions and executing on educational models for transferring orthopaedic skill and knowledge, as well as spawning microeconomic models which transfer responsibility to the people we are trying to serve. We want to shift from "doing to and doing for the Peruvians" to "doing with the Peruvians." We believe this shift is fundamental to our success as a mature and sustainable mission in a foreign land.

In addition, our new Vision Statement underscores intentional ministry to our traveling team members from the United States and fresh commitment to affecting life change through the medical trips, which will cascade back into our homes and neighborhoods, churches, clubs and

schools, with the hope of shaping the culture of a continent for Christ.

Furthermore, we have come to learn that tracking patient outcomes actually improves outcomes, and it is particularly paramount to know our surgical results when exporting surgery and patient care to the developing world. It sounds so obvious to write this, even insulting, but I lament to confess to you that even in America, "medicine" has not done well enough. Scalpel At The Cross has worked hard towards this end, but we will work harder to track and report our results so that every complication is addressed and each success builds a case for expanding services. And lastly, beyond focusing on good results of physical healing, we will expand our emphasis to connect united bones to healing hearts. There are strategies we have outlined, such as introducing our patients to the Holy Scripture and finding for them church homes for A-Z recovery, in a societal context where social ills are rife, broken homes are ubiquitous, and lost souls are epidemic.

With these thoughts I am excited to introduce to you, a Vision Refresh for Scalpel At The Cross. Do take the time to digest it and pray for our success, for it is not without the help of God that we could ever hope to accomplish these eternal things.

New Vision Statement Established June 15, 2019

Scalpel At The Cross is a Christian, Orthopaedic, Patient Care, MISSION which:

- Blends Peruvian and American volunteers, our staff and medical professionals, for the care of musculoskeletal conditions.
- Serves the physical and spiritual needs of Pucallpan Peruvians, tribal populations, and the missionaries who serve them.
- Integrates educational exchange to catalyze knowledge and understanding of orthopaedics and rehabilitation.
- Tracks patient outcomes for accountability to the highest standard of care.
- Seeks opportunities to spawn Peruvian development in the industry of medicine and growth of the Church.
- Desires a spiritual cascade through the lives of American volunteers with impact to the communities in which they live.

A PARTNERSHIP FORGED STEWARDSH PLANNIN experience the joy of living generously PARTN

Scalpel At The Cross has some exciting news to share with you! Stewardship Planning Partners (SPP) is partnering with us to help us engage more deeply with, and better serve, our donors and ministry partners. SPP specializes in assisting faith-based, non-profit organizations that seek to change the world, by helping their donors give more strategically and tax efficiently. They specialize in structuring asset-based gifts, which are gifts from assets other than cash, check, or credit card.

Studies show that about 90% of the world's wealth is in assets that are not liquid cash. This would be things like investments in stocks, real estate, retirement accounts, closely held business interests, farms and farm produce, personal assets, oil interests, and even personal residences. And yet about 80-90% of charitable giving is done with cash, check, and credit cards. This is a huge disconnect. Many donors have a considerable amount of their wealth in assets that are not liquid, and yet their giving tends to come from their cash which is the least of their wealth. This is where SPP can help.

We specialize in helping donors with our proprietary process to maximize kingdom impact:

- Developing a maximum kingdom impact plan- this begins with getting clear on how much is enough for you and your heirs and how to efficiently get the amount you want to go to the charities you care about
- Identifying the most tax efficient asset to give to the charities you support
- Structuring a gift that may be illiquid and difficult to transfer. Then assist in converting the asset to cash so that the charity can use the assets to fund their ministry
- Advising donors on the most effective and tax-efficient assets to use to make a gift

There are other benefits of strategic charitable giving. There can be significant personal benefits to structuring a tax efficient charitable gift.

Here are some of the benefits:

- 1. Income to the donor currently, remainder of the asset to charity later. A charitable gift can be structured to generate income for the donor (and in some cases their family) with lifetime income. In many cases the asset given is not earning much income and has a significant capital gain tax that can be avoided.
- Income to charity now, remainder of the asset to family later. This structured gift is used to generate more tax efficient charitable gifts to your favorite charities and yet retain interest in the asset for use later.
- 3. Avoiding capital gains tax on appreciated assets, avoiding all estate taxes.

In summary, the benefits of wise and educated giving can be many:

- Avoid capital gains tax on highly appreciated
- Generate income to the donors and their family
- Generate current income to charities
- Avoid all estate tax
- Convert your business into a "charitable giving machine"

We will be providing more information on how SPP may be able to assist you in your charitable giving. Thank you for your continued support and prayers for SATC. We promise to be good stewards of all the resources God provides us through the generous support of our loyal donors.

Below is a case study of one of our valued clients we worked with

Jim and Jane owned a successful business and were starting to think about selling it and using the proceeds to give to ministries that they cared deeply about. They had saved and invested wisely and had accumulated enough in stocks, bonds, real estate and retirement accounts to fund their desired lifestyle. They felt they didn't need the value of the business for personal use and could use nearly all of it to give to charities. Thankfully, they came to SPP before the sale so a comprehensive strategic plan could be developed to avoid a significant amount of capital gain tax and income taxes. The plan we developed was successful in achieving all their personal financial, family legacy, and charitable giving goals.

Using a combination of charitable strategies, they implemented the following plan:

1. Transferred a portion of the business value to a Donor Advised Fund (DAF) prior to the sale. This avoided over \$1.5 Million in capital gains tax and another \$1 Million in income

Continues on page 4

Continued from Page 3

A PARTNERSHIP FORGED



taxes. They now have a giving fund of over \$60 Million with which to make charitable gifts over their lifetime. They can include their heirs in the process of making charitable gifts, thus building a family legacy for giving.

2. Transferred a portion of the business to a Charitable Remainder Trust and avoided another \$1.5 Million in capital gains tax. This trust will generate income to them of \$300,000 per year and, because they don't need it, they are able to give this to charity as well. At their relocation (when they both transition to their permanent, heavenly home) there will be another \$6 Million transferred to charity through their DAF.

3. At the close of the sale of the business, they funded a Charitable Pooled Trust that generated a significant tax deduction and reduced their taxes by another \$1.5 Million in income taxes. This trust generated \$200,000 of annual lifetime income which they also give to charity.

In summary, their plan is accomplishing the following goals:

• Saved over \$8 Million of capital gains taxes and income taxes

- Generates over \$1 Million per year in income, 80% of which they give to their chosen charities
- Over their lifetime will save them over \$15 Million in taxes
- Over their lifetimes will allow them to make over \$80 Million in charitable gifts

If you would like more information about how SPP could help you achieve your personal, family, and charitable goals you can reach us by contacting Esteban Cardona. Or you can contact SPP at 616-288-3804 or paul@stewardshipplanningpartners.com.

WELCOME TIM LINDQUIST

"What could be more meaningful than offering healing for both the body and the spirit through a medical mission that meets people at their most vulnerable point, offering them hope for an improved life and the eternal hope of the gospel of Christ? That's a call that Tim finds compelling." - Suzanne Lindquist

eing a new addition to Scalpel At The Cross Board is something Tim Lindquist considers an honor and a challenge. To bring the gospel to those in need is something that has motivated Tim since his college days. He first traveled to South America with Sports Ambassadors and saw firsthand how God can use even the simple connecting point of a basketball competition to create a platform for sharing the Good News. Tim and I, his wife of 28 years, have been active and consistent long-term supporters of various missionaries and organizations but have felt particularly called to pursue a bigger role with the unique vision and model of SATC. What could be more meaningful than offering healing for both the body and the spirit through a medical mission that meets people at their most vulnerable point, offering them hope for an improved life and the eternal hope of the gospel of Christ? That's a call that Tim finds compelling.

Tim committed to follow Christ as a boy at Camp Shamineau Family Camp in northern Minnesota. His faith was nurtured by his parents and two brothers. He grew up in the Midwest, spending his teen years in Omaha, Nebraska, before attending Wheaton College in Illinois. A summer in Spain with Wheaton College (Student Missions Project), a trip to South America through Sports Ambassadors and, later, three personal experiences in Asia were events that God used to grow a heart for missions and missions support in Tim's life. As a leader and teacher in adult and youth ministries in his church family where he has been a member for the last 23 years, there have been many opportunities to connect with, support and send ambassadors for the gospel to various points in the world. It's been a meaningful and

fulfilling focus that has grown stronger as Tim has continued on his faith

Tim's education and career have also played a part. He attended

Wheaton College ('89) and University of Illinois (90), receiving a BA (Wheaton) and a BS in Electrical Engineering (Illinois). Tim graduated from University of Illinois Law School in 1993 and spent two years clerking for the United States Court of Appeals for the Federal Circuit in Washington DC. He returned to the Midwest with his wife and children in 1995 and has been practicing intellectual property law in Minneapolis, Minnesota since then.

however, there is no doubt that faith and family have been God-given anchors in Tim's life. He and Suzanne are blessed to have been parents to five children, which in this often crazy world means prayer has been a non-negotiable factor! Their three sons, two daughters and now a new daughter-in-law continue to provide fun and joyful experiences. Learning to be parents to adults, young adults and a soon to be freshman in high school keeps Tim and Suzanne on their toes and learning new things constantly. Sports competition of all sorts, games, dynamic family discussions around the dinner table, and fishing in the ramshackle old boat at the cabin (where everyone fishes and nobody catches anything) continue to be highlights for the family. It is good-naturedly agreed upon that being a fisher of men may be more suited to Tim's skill set than being a fisher of Minnesota walleye.

Indeed, now that Scalpel At The Cross has become a part of Tim's commitment to build Christ's kingdom, he does so with the enthusiastic support of his whole family. In particular, this ministry has already provided an opportunity to serve in Peru side by side with his son, Timmy, as part of the Scalpel team last summer. It

was seeing firsthand the good work in place in Pucallpa, PERU, that convinced Tim to commit to a bigger role. "As I visited with patients, I was struck with how privileged we are to have ready access to medical care and to the gospel, and with the critical and life-changing role that Scalpel plays in bringing both to some of the most needy people in the world."

What an honor it is to pray and serve this organization in light of one of Tim's favorite Scriptures, Colossians 1:9-12, which guides us to pray for God's people, that all may be "filled with the knowledge of his will in all spiritual wisdom and understanding, so as to walk in a manner worthy of the Lord, fully pleasing to him: bearing fruit in every good work and increasing in the knowledge of God; being strengthened with all power, according to his glorious might, for all endurance and patience with joy; giving thanks to the Father, who has qualified you to share in the inheritance of the saints in light." ESV.



- NEW VISION -**NEW SITE**

By Esteban Cardona



amazon smile amazon amazonsmile You shop. Amazon gives. Select a charity to start shopping to Email (phone for mobile accounts) - Previous 1 Next --☐ Keep me signed in. Details amazon amazonsmile Yes, I understand that I must always start at smile.ar support Scalpel at the Cross Inc. mile: 🗗 💟

hat a blessing it has been walking alongside you, our valued family, for the past year. When I joined the team, I had no idea that I was onboarding at such a unique time, a moment when the organization was on the cusp of immense growth. However, in true form of the awesome God we serve, He had plans none of us could foresee. The record-breaking funds raised in 2018 laid the foundational groundwork for the immense growth we have seen in 2019.

Not only are we blessed to have purchased more land in Peru, we have been blessed to partner with an amazing team that will help us be the best stewards of the donations God provides. Most importantly, the board has set an incredible vision before us for the next 5-10 years. In addition, I am proud to announce that we have remodeled our old website.

It may seem insignificant, but in today's digital landscape it is important for us to stay current. In the past couple of years, we have seen an uptick in the amount of connections made over our website, and we recognize the growing importance of having a strong online presence. Thanks to an awesome team over at DAISHO Creative we were able to put together a fresh new look for our site. In addition, we were able to improve our Search Engine Optimization with the hope of reaching more people through Google. I encourage you to take time and look through the new site. If you have any recommendations, feedback, or general questions about the website please email: esteban.cardona@scalpelatthecross.org

In addition, we want to continue leveraging the digital landscape for continued growth. You can easily help us do that by doing all your Amazon shopping through Amazon Smile. Your shopping experience will remain exactly as it is; all you have to do is shop on Smile. Amazon.com and choose Scalpel At The Cross as the foundation you wish to support. A portion of everything you purchase will be donated to Scalpel at no additional cost to you. This is a way in which your everyday activities can support Scalpel At The Cross.

As always don't forget to follow us on Facebook!

PRAISES & **PRAYERS**

enri Nouwen once said, "The Church is not an institution forcing us to follow rules, but a community inviting us to still our hunger and thirst at its table." I love that conceptualization of the body of Christ reaching out in desperation to God, blood-stained hands and all, to find respite at His table. What powerful imagery...Christ beckoning us towards Him in the fullness of His abundance to satisfy our daily impoverishment. We certainly emerge the victors in this transaction, as we do business exchanging depravity for piety. Though we live in an age of unhealthy excess for the most part, this is one table where our satisfactions must not be moderated. We are assured that we can never spend too much time pondering His excellencies or over indulging in His grace-filled affections. Who in their right mind would turn away from an invitation to transfer sin for a credit of righteousness? Yes, believing friends, the redemptive element of this gospel is all owing to Christ. Praise His Holy name.

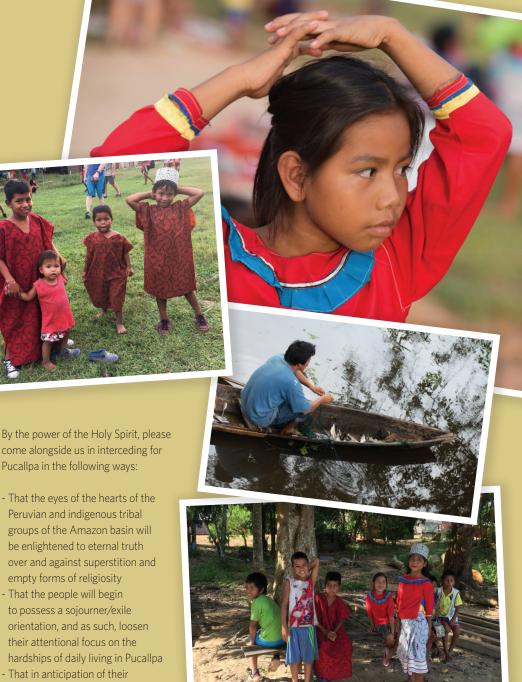
Towards that end, join me as we seek the welfare of the city of Pucallpa, Peru, where God has situated Scalpel At The Cross for such a time as this. Pray with us in a 1 Peter 2:12 manner, that Scalpel overwhelms the city with such goodness that Pucallpans will be favorably drawn into meeting Christ Jesus for whom we labor. As you feel led, join us in stepping into the offering plates of this dynamic ministry through greater commitment to prayer on behalf of our beloved Peru, and deeper sacrifices of time, talent, and financial resources towards the many projects that we are currently undertaking (i.e., a new database system, a revised electronic medical record, ground breaking for recent acquisition of land on the outskirts of our current property, a broadening of responsibilities of our core Scalpel team to accommodate extraordinary growth of the mission as of late, to name a few).

By the power of the Holy Spirit, please come alongside us in interceding for Pucallpa in the following ways:

- Peruvian and indigenous tribal groups of the Amazon basin will be enlightened to eternal truth empty forms of religiosity
- That the people will begin to possess a sojourner/exile orientation, and as such, loosen their attentional focus on the
- That in anticipation of their citizenship in heaven, Pucallpans will begin to both anticipate and experience the riches of their inheritance as God's holy
- That suffering, medical and otherwise, will be alleviated when possible and better understood within the context of God's Sovereign plan
- That marriages and families, so prone to brokenness and fragility due to lack of spiritual infrastructure, will remain intact, with spouses learning to serve one another mutually without being undermined by negative cultural influences
- That people needing work will both find and enjoy it, while laboring with honesty and purposefulness
- That tendencies towards racial partiality will be mitigated

- That the people as a whole will be discerning of the deceitful offerings of socialism and other radical political/economic agendas
- That government corruption and instability will be
- That the country will be protected from drug cartel involvement and terrorist organizations
- That the Amazon landscape will be spared from materialistically driven lumber lords and squatters

May knowing what we know, compel us to seek Pucallpa's welfare and ultimately reach this jungle town for His Glory by folding as many of its citizens into the city above...the new Jerusalem.



2019 SATC YTD MISSION VITALS



\$75,000 ESTIMATED VALUE OF



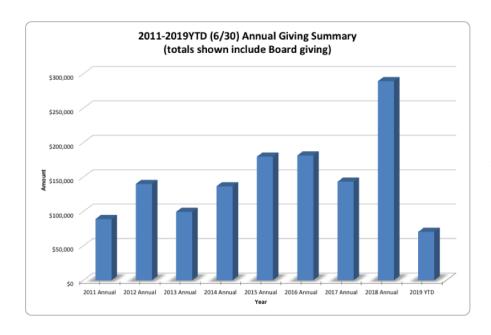
\$84,750

ESTIMATED DONATED TIME OF PERSONNEL

MEDICAL SUPPLIES



\$9,077
ESTIMATED AVERAGE MEDICAL VALUE PER PATIENT





Please support our mission

Online giving is easy and convenient at: giving.ncsservices.org/scalpelatthecross

or contact us at:

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